

LIGHTING AS A SERVICE

HOW IS LIGHTING AS A SERVICE (LAAS) DIFFERENT FROM OTHER PROCUREMENT METHODS?



CAPITAL EXPENDITURE

- Lighting paid for upfront
- Ownership over the lighting system
- Ongoing replacement service and maintenance costs.

Manufacturer's warranty is back to base warranty



LOAN OR LEASE AGREEMENT

- Reduce the initial cost of new lighting upfront
- Defined as a capital expense
- Interest on the loan
- Responsible for ongoing service and maintenance
- manufacturer's warranty back-to-back method only



LIGHTING AS A SERVICE

- Agreement defined as an operating cost, not a capital expense
- One monthly fee
- All maintenance and replacement costs of lighting is managed and completed by **LumNz Ltd** for the life of the agreement

GUARANTEED SAVINGS. ZERO UPFRONT COST. ENERGY-EFFICIENT LED LIGHTING. NO MAINTENANCE.

WHAT IS LIGHTING AS A SERVICE (LAAS)?

Why spend money on lighting when you can use your capital more strategically? Increase efficiency, reduce your overall energy usage and simultaneously cut down maintenance.

LAAS is a service based model that allows businesses to install energy-efficient LED lighting at no upfront capital expenditure. A monthly service fee covers all the new lighting fixtures, maintenance and repairs for the life of the service agreement.

LAAS is a service agreement and could be allocated as an operating expense and not a capital expense. From the get go, your cash-flow will be positively influenced compared to the traditional methods. Your savings on energy will subsidise or pay for the entire program, with additional savings adding to the bottom line from day one.



01 On-Site Audit



02 Lighting Solution Designed



03 Engineer Review



04 Laas Agreement



05 Lighting Installed



06 Sign-Off By Customer On Agreed Performance



07 Enjoy Maintenance-Free Energy Savings